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| 9 10 | SUPERIOR COURT OF THE STATE OF CALIFORNIA FOR THE COUNTY OF SAN FRANCISCO UNLIMITED JURISDICTION | | |
| 10 | COORDINATION PROCEEDING SPECIAL) | | |
| 11 | TITLE (Cal. R. Ct. 1550(b)) | Proceeding Nos. No. 4298 and 4303 | |
| 12 | AUTOMOBILE ANTITRUST CASES I, II) | CJC-03-004298 and CJC-03-004303 | |
| 13 | | CLASS ACTION | |
| 15 | This document relates to: | PLAINTIFFS' MEMORANDUM OF | |
| 16 | All Actions) | POINTS AND AUTHORITIES IN SUPPORT OF MOTION FOR FINAL APPROVAL OF SETTLEMENT WITH | |
| 17 |) | FORD CANADA | |
| 18 | | Date: October 5, 2022 Time: 10:00 a.m. | |
| 19 | | Dept: 306 | |
| 20 | | Judge: Honorable Anne-Christine Massullo | |
| 21 | | Date Complaint Filed: October 6, 2003 (Consolidated Amended Class Action | |
| 22 |) | Complaint) | |
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I. **INTRODUCTION**

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Plaintiffs submit this memorandum in support of their motion for final approval of the proposed Settlement Agreement between Plaintiffs and Defendant Ford Motor Company of Canada, Limited ("Ford Canada"), which this Court preliminarily approved on June 23, 2022.

Final approval is warranted here because the Settlement Agreement is fair, reasonable, and adequate. Following twenty years of litigation, the Settlement¹ provides for an all-cash payment by Ford Canada of \$82,000,000 (the "Settlement Fund") for the benefit of the same Class that was certified in 2009. Consequently, the Release of claims provided to Ford Canada in exchange for the Settlement Fund is on behalf of that same certified Class. The Settlement also comes on the eve of trial, after a long and hard-fought litigation that involved demurrers, extensive fact and expert discovery, class certification, and multiple rounds of complex summary judgment briefing, as well as two separate remands from the California Court of Appeal. That is on top of the very substantial coordinated litigation that was centered in federal court in the District of Maine and also the coordinated litigations that were brought in numerous other state Courts around the United States. The Settlement here—in the only Court left with live claims against Ford Canada-represents a valuable result for the Class both in absolute terms and when balanced against the risks and rewards Plaintiffs face in litigating the case through trial. In sum, the relevant factors weigh heavily in favor of final approval.

On June 23, 2022, this Court granted Plaintiffs' motion for preliminary approval of the Settlement, holding that "[t]he Settlement is within the range for which final approval may be granted." Order Preliminarily Approving Settlement with Ford Canada ("Order") at 2. In the same Order, the Court approved a Notice plan that has since begun implementation. See Declaration of Eric Schachter of A.B. Data Regarding Current Status of Notice Efforts ("Schachter Decl."), filed herewith, ¶¶ 2-14 & Exs. A & B.

¹ Unless otherwise indicated, capitalized terms have the same definitions as provided in the March 30, 2022 Settlement Agreement between Plaintiffs and Ford Canada, attached as Ex. A to the accompanying Declaration of Todd A. Seaver ("Seaver Decl." or "Seaver Declaration").

By this motion, Plaintiffs therefore respectfully request that the Court: (1) grant final approval of the proposed Settlement Agreement, (2) enter final judgment as between Plaintiffs and Ford Canada pursuant to California Rule of Court 3.769(h), and (3) retain continuing jurisdiction over the enforcement and implementation of the Settlement Agreement pursuant to California Rule of Court 3.769(h) and California Code of Civil Procedure section 664.6.

II. BACKGROUND

A. Case Origins

This Action was filed in the spring of 2003, bringing Cartwright Act claims on behalf of persons and businesses in California who purchased or leased a new motor vehicle manufactured or distributed by several of the largest auto manufacturers. *See* Consolidated Amended Class Action Complaint (Oct. 6, 2003). Plaintiffs allege the Defendants conspired to artificially maintain supracompetitive prices for new motor vehicles sold or leased in the United States, including in California, by agreeing to prevent the export into the United States of new, lower-priced vehicles sold by the Defendants in Canada. *Id*.

Lawsuits involving similar allegations against Defendants were filed in various federal and state courts around the country. Numerous federal cases were consolidated in a federal multidistrict proceeding in 2003, entitled *In Re New Motor Vehicles Canadian Export Antitrust Litigation*, MDL No. 1532 (D. Me.) (the "MDL Action") and assigned to Judge Brock Hornby sitting in Portland, Maine. Seaver Decl. ¶ 6.

Because of the extraordinarily long litigation history of this Action and indeed all of the coordinated cases in both state and federal court, Plaintiffs set out the detailed record of litigation events in the accompanying Seaver Declaration. For the sake of expediency, Plaintiffs incorporate the Seaver Declaration by reference and focus instead on the facts that overwhelmingly compel final approval of this Settlement. Below, Plaintiffs provide a synopsis of salient facts and particularly auspicious litigation events leading up to the eve of trial and ultimately resulting in this Settlement.

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B. **Coordinated Discovery**

Discovery in this Action, including expert discovery, was coordinated with the MDL Action and the actions filed in various state courts. Fact discovery was completed in April 2007. Class Counsel in this Action took an active role in the coordinated discovery in the MDL Action, pursuant to this Court's Joint Coordination Order entered in June 2004. See Seaver Decl. ¶¶ 8-11. Coordinated fact and expert discovery—which initially involved the six largest automobile manufacturers in the world, including their United States, Canadian, and in some cases Japanese corporate parents, subsidiaries and affiliates-included:

Review of over a million pages of documents produced after nearly ten months of meet and confer sessions; Extensive discovery of transaction data and pricing data, including vehicle incentives;

- Multiple sets of interrogatories propounded by Plaintiffs and Defendants, including Plaintiffs' expansive responses to Defendants' contention interrogatories (Plaintiffs' responses totaled over 1,800 pages);
- Hundreds of requests for admission;

Depositions of over 130 witnesses;

- Cross-border discovery through letters rogatory litigated and enforced in Canada; and
- Expert discovery involving reports from nearly over a dozen economic and industry experts, and depositions of those experts.

Seaver Decl. ¶¶ 10-50. Coordinated discovery also included motions to compel adjudicated in the MDL Action via the Coordination Order. See id. ¶ 14.

Class Certification in this Action

On September 12, 2008, Plaintiffs in this Action filed a renewed class certification motion with the Court.² Plaintiffs sought to certify a class of all persons and entities residing in California who purchased or leased a new motor vehicle manufactured or distributed by a Defendant, from an

² Plaintiffs' original class certification motion was filed in 2005, but the Court deferred consideration of the class certification issue until coordinated discovery could be completed in the MDL Action.

authorized dealer located in California, during the period January 1, 2001 through April 30, 2003. After
 several rounds of briefing, the Court granted that motion on May 19, 2009. Seaver Decl. ¶ 53. The
 Class certified by this Court is defined as:

All persons and entities residing in California on the date notice is first published, who purchased or leased a new motor vehicle manufactured or distributed by a defendant, from an authorized dealer located in California, during the period January 1, 2001 through April 30, 2003, for their own use. Excluded from the class are the defendants; the officers, directors or employees of any defendant; any entity in which any defendant has a controlling interest; the affiliates, legal representatives, attorneys, heirs or assigns of any defendant; any governmental entity; any judge, justice, or judicial officer presiding over this matter, and the members of their immediate families and judicial staffs.

10 Order Granting Pls.' Mot. for Class Certification (May 19, 2009), at ¶1 (attached as Ex. E to the Seaver 11 Decl.).

D. Summary Judgment Proceedings and Appeal

In January 2010, Defendants Ford Motor Company and Ford Canada (collectively, "Ford"); General Motors of Canada, Ltd. ("GM Canada"); American Honda Motor Co. Inc. and Honda Canada Inc. (collectively, "Honda"); and Nissan North America, Inc. ("Nissan") each filed separate motions for summary judgment on Plaintiffs' evidence of conspiracy, as well as joint motions for summary judgment on Plaintiffs' evidence of antitrust impact and to exclude the testimony of Plaintiffs' expert, Professor Robert E. Hall, Ph.D. ("Prof. Hall"). Plaintiffs opposed these motions in March 2010, and Defendants replied in April 2010. Seaver Decl. ¶¶ 56-60.

Following multiple full-day hearings and oral argument in early 2011 on Defendants' conspiracy motions, the Court granted summary judgment for Honda and Nissan on March 8, 2011. *Id.* ¶¶ 61-62. The Court, however, tentatively denied the summary judgment motions submitted by GM Canada and Ford. The Court then directed Plaintiffs to submit a summary of their conspiracy evidence and allowed the remaining Defendants, Ford and GM Canada, to file evidentiary objections thereto. The Court also ordered Plaintiffs to restate their objections to Ford's and GM Canada's evidence in support of their summary judgment motions. Thereafter, the Court held more full-day hearings and oral argument. *Id.* ¶¶ 61, 63-64.

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While the summary judgment motions of Ford and GM Canada were pending, Plaintiffs entered a settlement agreement with GM Canada, leaving Ford Canada and Ford Motor Company as the only remaining defendants. Seaver Decl. ¶ 65.

In November 2011, the Court issued its order on Ford Canada and Ford Motor Company's motion for summary judgment on the element of conspiracy. The Court granted the motion and thereafter entered judgment in favor of both Ford entities. Plaintiffs appealed. *Id.* ¶¶ 65, 68.

After extensive appellate briefing, in a landmark decision concerning the Cartwright Act's standard of proof of a horizontal conspiracy, the Court of Appeal affirmed the summary judgment in favor of Ford Motor Company, but reversed the summary judgment in favor of Ford Canada and remanded the matter to this Court for further proceedings. Seaver Decl. ¶¶ 69-72; *In re Auto. Antitrust Cases I & II*, 1 Cal. App. 5th 127, 172-73 (2016).

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E. Renewed Proceedings and Appeal of Res Judicata Order

Once back before this Court, the parties engaged in further motion practice in 2017. Plaintiffs and Ford Canada supplemented their 2010 briefing on Ford Canada's pending motion for summary judgment on the element of injury-in-fact, or "impact." After a hearing on Ford Canada's motion, the Court denied the motion. Seaver Decl. ¶¶ 75-78.

Contemporaneously, Ford Canada moved for entry of judgment in its favor on *res judicata* (claim preclusion) and collateral estoppel (issue preclusion) grounds, asserting that the MDL Court's grant of summary judgment in favor of Ford Canada on the element of impact precluded Plaintiffs' Cartwright Act claim before this Court. The Court granted this motion, finding no issue preclusion but holding the Action was barred on *res judicata* grounds. Plaintiffs appealed. *Id.* ¶¶ 79-80, 88.

The Court of Appeal again agreed with Plaintiffs and reversed the Court's *res judicata* order, affirmed on issue preclusion, and remanded the case to this Court for further proceedings. *Id.* ¶¶ 88, 90-91.

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F. Renewed Proceedings and Preparation for Trial

Once back from the second appeal, on December 10, 2020, the Court set the start of trial for February 7, 2022. *Id.* ¶ 92. Trial preparation involved the designation of a new testifying expert

economist for Plaintiffs and the addition of an additional expert for Ford Canada, renewed expert 2 disclosures and expert depositions, the depositions of two additional Ford fact witnesses who were not 3 previously disclosed, designation of dozens of trial witnesses and hundreds of trial exhibits, designation and counter-designation of deposition testimony for the scores of witnesses who would not appear in-4 5 person at trial, preparation of a jury questionnaire, jury verdict forms and competing jury instructions, and other matters. Seaver Decl. ¶ 93-108. Because of the passage of time and his age, Plaintiffs could 6 7 not call their previously-designated economist, Prof. Hall. Instead they had to bring on a new testifying 8 expert economist, Dr. Janet Netz, from the University of California, Berkeley ("Dr. Netz"). Dr. Netz, 9 with the assistance of Plaintiffs' counsel, undertook the very substantial job of educating herself about 10 the facts of the case, was deposed about her opinions, and was preparing to testify at trial when the Settlement with Ford Canada was reached. Id. ¶¶ 97-99.

In the run-up to the start of trial, the parties also briefed and argued-and the Court ruled upon—a host of important motions, including a motion to modify the Class, a motion for summary adjudication, a motion for judgment on the pleadings, Sargon motions to exclude expert testimony, and a number of motions in limine. Id. ¶¶ 93-96, 101-102.

By the time the parties reached this Settlement, the parties had briefed, and the Court had ruled upon, nearly every outstanding legal and factual issue that could be decided prior to trial.

G. **Mediation Efforts Overseen by Judge Infante**

This Settlement is the result of several months of mediation with Ford Canada under the supervision and guidance of the Honorable Edward A. Infante (Ret.), a highly experienced mediator and former federal magistrate judge with decades of experience mediating complex class actions. Seaver Decl. ¶ 109.

The parties held their first mediation session before Judge Infante on June 22, 2021. Id. ¶ 113. Prior to this first session, the parties each prepared, exchanged, and presented to Judge Infante detailed and comprehensive mediation briefs setting forth the factual background, the key issues, the parties' respective views of the evidence and the law, and other relevant matters. Id. Plaintiffs were represented by experienced counsel from Plaintiffs' Steering Committee, who have litigated this Action from day

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one. Decl. of Joseph J. Tabacco, Jr. in Supp. of Pls.' Mot. for Preliminary Approval of Class Action Settlement (Apr. 6, 2022) (attached as Ex. T to the Seaver Decl.), ¶¶1-2, 6 & Ex. A. Ford Canada was represented by highly experienced counsel at O'Melveny & Myers LLP and a senior in-house attorney at Ford. *Id.* ¶ 5. The first mediation session, however, proved to be unsuccessful and no resolution was reached at that time. *Id.* ¶ 6.

The parties held a second mediation session before Judge Infante on January 14, 2022. This mediation session came after the parties had spent the intervening months intensely preparing for trial. By the time of this second mediation session, the parties had disclosed and deposed experts, exchanged witness and exhibit lists, briefed and argued motions *in limine*, briefed and argued *Sargon* motions to exclude expert testimony, compiled and exchanged deposition testimony designations and counter-designations from dozens of witnesses, and drafted, exchanged, and filed proposed jury instructions. The parties also briefed and argued a motion for summary adjudication made by Ford Canada and a motion for judgment on the pleadings made by Plaintiffs. Nearly every conceivable legal and factual issue can could be resolved prior to trial had been resolved. Seaver Decl. Ex. T ¶¶ 7-8.

In advance of the January 14, 2022 mediation session, the parties prepared and presented to Judge Infante confidential letters updating him on the proceedings and their current respective views of the case. The same attorneys and Ford representative from the prior session attended this session as well. Intense negotiations lasted nearly the full day, with the parties narrowing their differences but unable to reach agreement. At that point, the parties agreed to hear a mediator's proposal from Judge Infante, and each side accepted that proposal. The parties drafted and signed a term sheet that day reflecting the agreement-in-principle, which provided for payment by Ford Canada of \$82 million for the benefit of the Class. Seaver Decl. Ex. T \P 8.

The agreement in principle was subject to approval by the Board of Directors of Ford Canada as well as the Board of Directors of Ford Motor Company. On February 1, 2022, Ford Canada communicated that it had received approval from both Boards to negotiate a final settlement consistent with the agreement in principle, subject to an acceptable written settlement agreement. Seaver Decl. Ex. T ¶¶ 8-9.

The parties spent the next few weeks negotiating the written settlement agreement. The parties reached an impasse on the language of several provisions in the agreement. These disagreements required a further mediation session before Judge Infante, which took place on February 28, 2022. With Judge Infante's assistance, the parties were able to resolve the remaining issues and reach agreement on language for the settlement agreement that is now before the Court for final approval. Seaver Decl. Ex. T ¶ 10.

This Court has also had the benefit of the Declaration of Judge Infante, dated March 24, 2022 and filed in connection with Plaintiffs' motion for preliminary approval of this Settlement. Therein, Judge Infante attests to the rigorous and arm's-length negotiations by highly experienced counsel fully versed in the facts and the risks they faced at the imminent trial, which finally resulted in the Settlement now before the Court. Decl. of Edward A. Infante in Supp. of Pls.' Mot. for Preliminary Approval of Class Action Settlement (Mar. 24, 2022) ("Infante Decl."), ¶¶ 4-12 (attached as Seaver Decl. Ex. K).

H. Prior Settlements

Before the present Settlement, three prior settlements had been reached in this Action and the related MDL Action. In February 2006, defendant Toyota Motor Sales, U.S.A. ("Toyota") agreed to pay \$35 million to settle this Action, the MDL action, and the related actions in other state courts. In September 2006, the Canadian Automobile Dealers Association ("CADA") agreed to settle for \$700,000 and cooperation. The MDL court approved the requested fee of 13.2% of the settlement fund, in the amount of \$4.92 million and reimbursement of expenses of \$6,270,000. Seaver Decl. ¶¶ 17-19 & Ex. L.

In late April 2011, while the summary judgment motions of Ford and GM Canada remained pending in this Action, Plaintiffs and GM Canada agreed to settle this Action and four other related state court actions for an all-cash payment of \$20.15 million. The Court approved the settlement, attorneys' fees of \$6,709,950 and reimbursement of expenses of \$5.2 million were awarded, and the net settlement funds were distributed to eligible claimants. Seaver Decl. ¶¶ 120-21 & Ex. D.

I. Key Settlement Terms

The Settlement, if approved, will entirely resolve the Action. Ford Canada is the last remaining defendant, and this Action is the last remaining case among the MDL and other state court actions. Ford Canada has agreed to pay \$82 million in cash in exchange for a Release from the Class, which is identical to the litigation class certified by the Court in 2009. *See* Seaver Decl. Ex. A (Settlement Agreement). The \$82 million has been deposited in an interest-bearing Escrow Account and held in that account pursuant to the Order of this Court.

Once the Settlement is final, distribution to the Class can be made. The Settlement Agreement contains the salient features of the plan of allocation. *See* Seaver Decl. Ex. A (Settlement Agreement), at *¶*21. Claim amounts will be determined on a weighted *pro rata* basis. The claim amounts will be based on the amount of damages associated with each claimant's vehicle, as estimated by Plaintiffs' experts, Dr. Netz and Prof. Hall, which will vary by make, model, and the month and year of purchase.³ In exchange for this Settlement, Plaintiffs will dismiss all claims asserted against Ford Canada and grant releases, as set forth more fully in the Settlement Agreement. Under the express terms of the Settlement Agreement, Ford Canada is not permitted any reversion of the settlement funds.

The proposed Settlement with Ford Canada is the result of extensive, good-faith negotiations, after substantial investigation and legal analysis, and is fair, reasonable, and adequate. Class Counsel respectfully submit that the Settlement with Ford Canada is in the best interest of the Class and should be finally approved.

J.

Preliminary Approval and Notice to the Class

On June 23, 2022, this Court entered an Order preliminarily approving the Settlement Agreement, ruling as follows:

The Settlement is within the range for which final approval may be granted, such that notice should be given to the Class. Furthermore, the Settlement

³ The Court-approved Long-Form Notice at Appendix A describes in detail the plan of allocation and informs Class Members exactly how recognized claim amounts will be calculated. *See* Ex. A to the Decl. of Eric Schachter of A. B. Data in Supp. of Pls.' Mot. For Prelim. Approval of Settlement (Apr. 6, 2022) ("Schachter Prelim. Approval Decl.")

appears to be the product of arm's-length and informed negotiations between experienced and knowledgeable counsel who have actively prosecuted and contested this litigation. The Settlement between Plaintiffs and Ford Canada is preliminarily approved.

Order at $2, \P 2$.

In the same Order, the Court approved the proposed form and manner of Notice to the Class, ruling as follows:

The Notice Plan meets the requirements of due process and constitutes the best notice practicable under the circumstances and constitutes valid, due, and sufficient notice to Class Members, complying fully with the requirements of Code of Civil Procedure § 382, California Rules of Court, rules 3.766 and 3.769, the California and United States Constitutions, and any other applicable law.

Id. at 2-3, ¶5.

Plaintiffs have complied with, and are complying with, the Notice plan approved by the Court. Schachter Decl. ¶¶2-14 & Ex. A-B. On August 1, 2022, the Notice and Claims Administrator ("A.B. Data") mailed 3,515 Short-Form Notices to Class Members. *Id.* ¶¶3-4. On August 10, 2022, A.B. Data received 5,429,171 records containing Class Member contact information from IHS Markit's Class Action and Litigation Services team ("IHS Markit"). A.B. Data is currently ingesting and preparing this data for mailing and anticipates they will complete mailing the Short-Form Notice to these addressees by August 24, 2022. *Id.* ¶5. The IHS Markit data contained email information and, upon complete of processing the data, A.B. Data will email the Short-Form Notice to all valid email addresses in accordance with the Notice Plan. *Id.* ¶5. In addition, the Short-Form Notice will be published in 21 different regional California newspapers on August 21, 2022. *Id.* ¶9-10. To supplement these efforts, a digital media campaign consisting of targeted digital banner and newsfeed ads placed on websites and applications across multiple devices, including desktop, tablet, and mobile devices was implemented and as of August 11, 2022, A.B. Data has served a total of 53,445,223 impressions. *Id.* ¶¶7-8 & Ex. B.

On June 28, 2022, A.B. Data created an initial Settlement website,

<u>www.CalCarsSettlement.com</u>, which contained the Long-Form Notice, relevant Court Orders and general information about the Settlement. Schachter Decl. ¶12. The website was updated on August 1, 2022 to include a summary of the case, important dates, online claim filing, the Long-Form Notice in English and Spanish, and relevant Court Orders. *Id.* ¶13. A.B. Data also established a case-specific toll free number ((877)354-3833) to answer Class Member questions. *Id.* ¶11.

III. LEGAL STANDARD

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The California Rules of Court set forth a two-step process for evaluating a class action settlement for court approval. First, "the court preliminarily approves the settlement and the class members are notified as directed by the court." *Cellphone Termination Fee Cases*, 180 Cal. App. 4th 1110, 1118 (2009) (citing Cal. Ct. R. 3.769(c)-(f)). Second, "the court conducts a final approval hearing to inquire into the fairness of the proposed settlement." *Id.* (citing Cal. Ct. R. 3.769(g)). "A trial court may approve only a settlement of a class action that is fair, adequate, and reasonable." *Roos v. Honeywell Int'l, Inc.*, 241 Cal. App. 4th 1472, 1482 (2015), *disapproved on other grounds by Hernandez v Restoration Hardware, Inc.*, 4 Cal. 5th 260, 269 (2018).

The decision to approve or reject a proposed settlement is committed to the trial court's sound discretion. *Wershba v. Apple Computer, Inc.*, 91 Cal. App. 4th 224, 234-35 (2001), *disapproved on other grounds by Hernandez*, 4 Cal. 5th at 269. The Court has broad powers to determine whether a proposed class action settlement is fair, reasonable and adequate. *Mallick v. Super. Ct.*, 89 Cal. App. 3d 434, 438 (1979). "Public policy generally favors the compromise of complex class action litigation." *Cellphone Termination Fee Cases*, 180 Cal. App. 4th at 1117-18. *See also Linder v. Thrifty Oil Co.*, 23 Cal. 4th 429, 434 (2000) (same); *California v. Levi Strauss & Co.*, 41 Cal. 3d 460,

23 || 471 (1986) (same).

IV. ARGUMENT

A. The Settlement Is Fair, Adequate, and Reasonable

Courts consider several factors in making the fairness determination at final approval, including "the strength of plaintiffs' case, the risk, expense, complexity and likely duration of further

litigation, the risk of maintaining class action status through trial, the amount offered in settlement, the extent of discovery completed and the stage of the proceedings, [and] the experience and views of counsel." *Dunk v. Ford Motor Co.*, 48 Cal. App. 4th 1794, 1801 (1996), *as modified* (Sept. 30, 1996).
Generally, settlement agreements are presumed fair when: "(1) the settlement is reached through arm's-length bargaining; (2) investigation and discovery are sufficient to allow counsel and the court to act intelligently; (3) counsel is experienced in similar litigation; and (4) the percentage of objectors is small." *Id.* at 1802. This list "is not exclusive and the court is free to engage in a balancing and weighing of factors depending on the circumstances of each case." *Wershba*, 91 Cal. App. 4th at 245. The Settlement meets all of these criteria for final approval.

1. The Settlement Is a Product of Arm's-Length Negotiations

A factor giving rise to a presumption of fairness of a settlement is whether it is reached through arm's-length bargaining. *Wershba*, 91 Cal. App. 4th at 245. The assistance of a mediator during settlement supports a finding of fairness. *See, e.g., In re Bluetooth Headset Prods. Liability Litig.*, 654 F.3d 935, 948 (9th Cir. 2011) (noting that the "presence of a neutral mediator . . . weigh[s] in favor of a finding of non-collusiveness").

The Settlement here is the result of extensive arm's-length negotiations between experienced antitrust class action attorneys deeply familiar with the fact and legal issues of this case. Plaintiffs and Ford Canada are both represented by respected counsel with decades of experience litigating complex antitrust class actions. Seaver Decl. Ex. T ¶¶ 2-13 & Ex. A; Infante Decl. ¶¶ 4-12. The negotiations took place over a period of several months, requiring three separate mediation sessions, with each side holding firm and the parties reaching agreement just three weeks prior to the start of trial, when each accepted a mediator's proposal to bridge the final gap in the parties' negotiating positions. *Id*.

The negotiations that resulted in the Settlement also took place under the guidance of an
experienced mediator. Judge Infante is a retired federal magistrate judge and one of the nation's
preeminent mediators in complex, high-stakes litigation such as this one. Infante Decl. ¶ 2.
Judge Infante's active role in the settlement negotiations substantiates the non-collusive nature of the
settlement negotiations. *See In re Toys R Us Antitrust Litig.*, 191 F.R.D. 347, 352 (E.D.N.Y. 2000)

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(finding an antitrust class action settlement agreement a product of arm's-length negotiation in part because it was reached with "the assistance of a highly experienced neutral mediator with a background in antitrust law, retired federal judge Charles B. Renfrew"). As Judge Infante observed, counsel for the parties were zealous advocates for their clients and there was no hint of collusion. Infante Decl. ¶ 12.

2. Sufficient Investigation and Discovery Occurred to Allow Counsel and the Court to Intelligently Determine the Settlement Is Fair

The status of discovery at the time the Settlement was reached also weighs in favor of final approval. This requirement exists so that parties can provide the court with "a meaningful and substantiated explanation of the manner in which the factual and legal issues have been evaluated." *Kullar v. Foot Locker Retail, Inc.*, 168 Cal. App. 4th 116, 132-33 (2008).

Here, thorough investigation, pre-trial discovery, and preparation for trial itself allowed Class Counsel to reach Settlement with clear view of the factual and legal issues. The Settlement was reached after twenty years of hard-fought litigation that produced a vast evidentiary record, including over 130 depositions, review of over a million pages of documents, scores of interrogatories, hundreds of requests for admission, and cross-border discovery of third parties in Canada through letters rogatory. Seaver Decl. ¶¶ 10-36. The parties engaged in extensive expert discovery involving over a dozen economic expert reports that were thoroughly examined and responded to, and the parties took multiple expert depositions. *Id.* ¶¶ 37-50.

Beyond discovery, the parties litigated nearly every substantive legal issue possible, including litigating Defendants' demurrers, Plaintiffs' class certification motion, Defendants' motions for summary judgment on the element of conspiracy and subsequent appeal, Ford Canada's *res judicata* motion and subsequent appeal, Plaintiffs' motion for judgment on the pleadings, Ford Canada's motion to modify the Class, the parties *Sargon* motions to exclude expert testimony, motions for summary adjudication on the element of impact, and others. Seaver Decl. ¶¶ 7, 51-102.

Finally, in leading up to trial, the parties renewed expert disclosures pursuant to California procedural law, deposed experts who would appear at trial, designated hundreds of trial exhibits, filed

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witness lists, culled and exchanged extensive deposition designations and counter-designations, and drafted jury instructions. Seaver Decl. ¶¶ 99-100, 103-108.

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In short, no stone was left unturned over the twenty years of this litigation, allowing Class Counsel to make fully informed decisions when negotiating the settlement. Courts have approved settlements in far less extensive circumstances. *See, e.g., 7-Eleven Owners for Fair Franchising v. Southland Corp.*, 85 Cal. App. 4th 1135, 1152 (2000) (affirming class action settlement that "came only after some four and a half years of litigation, including voluminous discovery and many motions filed and argued by both sides").

3. The Settlement Provides Substantial Monetary Relief to Class Members

The monetary value of a settlement is among the most important factors to consider in determining whether a settlement falls within the range of possible approval. *7-Eleven*, 85 Cal. App. 4th at 1152. "In the context of a settlement agreement, the test is not the maximum amount plaintiffs might have obtained at trial on the complaint, but rather whether the settlement is reasonable under all of the circumstances." *Wershba*, 91 Cal. App. 4th at 250. Settlements providing for narrower relief than could be obtained at trial can be fair and reasonable because "the public interest may indeed be served by a voluntary settlement in which each side gives ground in the interest of avoiding litigation." *Id.* (quoting *Air Line Stewards, etc., Local 550 v. Am. Airlines, Inc.*, 455 F.2d 101, 109 (7th Cir. 1972)). *See also Officers for Just. v. Civ. Serv. Comm'n of City & Cnty. of San Francisco*, 688 F.2d 615, 628 (9th Cir. 1982) ("It is well-settled law that a cash settlement amounting to only a fraction of the potential recovery will not per se render the settlement inadequate or unfair.").

The Settlement here provides substantial monetary recovery for the Class. The \$82 million Settlement reached with Ford Canada is significantly larger than the three prior settlements reached in this Action. Plaintiffs earlier settled with Toyota for \$35 million, General Motors of Canada for \$20.15 million, and the Canadian Automobile Dealers' Association for \$700,000, for a total of \$55.85 million. Seaver Decl. ¶¶ 117-20. Those prior settlements covered not only California new vehicle consumers, but those in more than twenty states for the Toyota and CADA settlements, and five states for the

General Motors Canada settlement. The Ford Canada settlement is significantly larger than these three 2 settlements *combined*, and is for the sole benefit of the California Class.

Moreover, the \$82 million settlement represents a strong value when compared to what Plaintiffs could have achieved at trial. Plaintiffs' experts, Dr. Netz and Prof. Hall, completed a trialready damages analysis, which was presented to the Court and relied upon by Plaintiffs in the course of the litigation. The damages analysis found that, in Plaintiffs' view, Ford Canada was facing single damages of \$543 million, which could be trebled under the Cartwright Act.⁴ The Settlement therefore represents 15.1% of single damages. Courts routinely approve settlements that amount to a portion of the claimed damages. See, e.g., In re Currency Conversion Fee Antitrust Litig., No. 01 MDL 1409, 2006 WL 3247396, at *6 (S.D.N.Y. Nov. 8, 2006) (approving settlement for "roughly 10-15%" of the allegedly illegal fees collected from the class); In re Omnivision Techs., Inc., 559 F. Supp. 2d 1036, 1042 (N.D. Cal. 2008) (approving settlement in which class received payments in excess of 6% of potential damages); In re: Cathode Ray Tube (CRT) Antitrust Litig., No. C-07-5944 JST, 2016 WL 3648478, at *7 (N.D. Cal. July 7, 2016) (noting settlement for 20% of single damages is "without question a good recovery and firmly in line with the recoveries in other case").⁵

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⁴ This damage estimate includes damages attributable to purchases of Honda and Nissan vehicles in addition to purchases of Ford, GM, Chrysler, and Toyota vehicles. This estimate does not account for two set-offs: (1) a set-off for at least a portion of the \$55.85 million from the prior settlements with Toyota, CADA, and GM Canada; and (2) a potential set-off of the estimated increase in the prices received by Class Members for trade-ins of their used cars during the class period. The set-offs, if applied, would have resulted in lower damages recoverable at trial. Certain of these issues were hotly contested during the litigation. If Honda and Nissan vehicles were not included in the Class (Ford Canada's position), damages would have been lower. If damages were required to be set-off due to inflated trade-in values, as Ford Canada may have asserted, damages would have been lower. How a jury would have decided these issues was uncertain at the time the settlement was reached.

⁵ See also, e.g., In re Domestic Air Transp. Antitrust Litig., 148 F.R.D. 297, 325 (N.D. Ga. 1993); Behrens v. Wometco Enters., 118 F.R.D. 534, 543 (S.D. Fla. 1988), aff'd, 899 F.2d 21 (11th Cir. 1990); Newman v. Stein, 464 F.2d 689 (2d Cir. 1972); City of Detroit v. Grinnell Corp., 356 F. Supp. 1380, 1386 (S.D.N.Y. 1972), aff'd in part and rev'd in part on other grounds, 495 F.2d 448 (2d Cir. 1974); In re Four Seasons Sec. Laws Litig., 58 F.R.D. 19, 37 (W.D. Okla. 1972).

Given the uncertainties and risks of trial, and the significant time and risk involved in Ford Canada's almost certain appeal of any verdict in favor of Plaintiffs, the proposed Settlement is an excellent result for the Class.

Settlement Is Appropriate in Light of the Strength of Plaintiffs' Case and 4. the Risk of Further Litigation

Another factor to evaluate in determining final approval is the strength of the Plaintiffs' case. In evaluating this factor, a "proposed settlement is not to be judged against a hypothetical or speculative measure of what might have been achieved had plaintiffs prevailed at trial." Wershba, 91 Cal. App. 4th at 246. Further, the Court should not reach any conclusions on contested issues of law or fact, because it is the uncertainty of the future outcome of litigation that leads parties to resolve their disputes short of a final, litigated resolution. 7-Eleven, 85 Cal. App. 4th at 1145.

Although Class Counsel believe the evidence supports Plaintiffs' claims, a trial of this Action posed unique challenges and uncertainties. First, the duration of this litigation and age of the Class Members' claim meant that the trial would proceed largely without in-person live witness testimony. Moreover, the presence of the COVID-19 pandemic was poised to cause at least some of the handful of "live" witnesses to testify at trial via remote video link. It was contemplated by the Court and the parties that, depending on public health guidance, some jurors might even have viewed the trial proceedings via video from a remote location(s). Consequently, Plaintiffs faced an uphill battle in keeping the jury engaged and interested in events that occurred over twenty years ago, especially when the bulk of the presentations at trial would have been made via well-aged videotape deposition testimony, the quality of which left much to be desired. Showing a jury deposition testimony, or reading a deposition transcript to a jury, is inherently less engaging than live witness testimony. Second, presenting a trial during the COVID-19 pandemic created its own challenges, including the threat of a mistrial if too many jurors became sick or needed to otherwise quarantine or isolate during the five-week trial. Third, given the Court's pretrial rulings, it was unclear whether Plaintiffs' claims would be afforded "per se" treatment, as the Court was not inclined to rule that the jury would be so instructed. Consequently there was a chance the jury would be able to weigh the pro-competitive

justifications Ford Canada would have offered for its conduct in a rule of reason analysis. Courts routinely hold that "tangible, immediate benefits" of settlement outweigh such risks. Ebarle v. Lifelock, 3 Inc., No. 15-cv-00258-HSG, 2016 WL 234364, at *8 (N.D. Cal. Jan. 20, 2016).

Moreover, it was clear from Ford Canada's trial witness list and designated pretrial deposition testimony, as well as the settlement negotiations, that it believed it had strong factual and legal defenses to present at trial. Ford Canada also would have had the opportunity, in the case of a jury verdict for Plaintiffs, to appeal various adverse rulings and the verdict. This further weighs in favor of settlement. See, e.g., Nat'l Rural Telecomm. Coop. v. DIRECTV, Inc., 221 F.R.D. 523, 526 (C.D. Cal. 2004) ("In most situations, unless the settlement is clearly inadequate, its acceptance and approval are preferable to lengthy and expensive litigation with uncertain results."); In re Linkedin User Priv. Litig.,

309 F.R.D. 573, 587 (N.D. Cal. 2015) ("Immediate receipt of money through settlement, even if lower than what could potentially be achieved through ultimate success on the merits, has value to a class, especially when compared to risky and costly continued litigation.").

B.

5. The Experience and Views of Counsel Support Final Approval

Class Counsel have decades of class action experience and a long and successful record of prosecuting such matters to favorable resolutions, including many cases before this Court. See Seaver Decl. Ex. T ¶ 1, 4 & Ex. A. Their view that this Settlement is fair weighs in favor of final approval. 7-Eleven, 85 Cal. App. 4th at 1146.

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The Court-Approved Notice Plan Comported with Due Process

The Court-approved Class Notice plan that was administered by the Notice and Claims Administrator adequately protected the due process rights of all Class Members and satisfied California Rule of Court 3.766. The manner of giving notice and the content of the notice must "fairly apprise the prospective members of the class of the terms of the proposed settlement and of the options that are open to them in connection with [the] proceedings. 7-Eleven, 85 Cal. App. 4th at 1164 (alteration in original) (citation omitted). An appropriate notice will have a "reasonable chance of reaching a substantial percentage of the class members." Wershba, 91 Cal. App. 4th at 251 (citation omitted).

In its June 23, 2022 Preliminary Approval Order, the Court approved the manner and form of Notice, and made the following finding:

The Notice Plan meets the requirements of due process and constitutes the best notice practicable under the circumstances and constitutes valid, due, and sufficient notice to Class Members, complying fully with the requirements of Code of Civil Procedure § 382, California Rules of Court, rules 3.766 and 3.769, the California and United States Constitutions, and any other applicable law.

Order at 2-3.

As set forth above, the Settlement Administrator is implementing the Notice plan approved by the Court, Schachter Decl. ¶¶ 2-14, and the Notice plan is expected to reach a significant portion of the Class, Schachter Prelim. Approval Decl. ¶ 28. In sum, the Notice plan was carefully tailored to reach a substantial percentage of Class Members and fairly apprise them of the Settlement and this approval process. For the same reasons that the Court approved the Notice for distribution, the Court should again find that the Notice was reasonable and satisfied due process and the requirements of California law.

C. The Reaction of Class Members Favors Final Approval

Another factor that may be considered at final approval is the reaction of Class Members to the settlement. *Dunk*, 48 Cal. App. 4th at 1801. "[T]he absence of a large number of objections to a proposed class action settlement raises a strong presumption that the terms of a proposed class settlement action are favorable to the class members." *Nat'l Rural Telecomm. Coop.*, 221 F.R.D. at 529.

To date, Plaintiffs' counsel are unaware of any objections having been filed.⁶ This factor therefore also weighs in favor of final approval. *See Jimenez v. Allstate Ins. Co.*, No. LA CV10-08486 JAK (FFMx), 2021 WL 4316961, at *8 (C.D. Cal. Sept. 16, 2021) ("A low proportion of opts outs and objections indicates that the class generally approves of the settlement.") (citation and internal quotation marks omitted).

⁶ Class Counsel will update the Court regarding the response to the Settlement prior to the final approval hearing.

D.

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The Proposed Plan of Allocation Is Fair and Appropriate

Plaintiffs propose a cash distribution of the net Settlement Fund, after an award of attorneys' fees and reimbursement of litigation costs, to members of the Class who file a claim. Plaintiffs propose to allocate the net Settlement proceeds on a weighted *pro rata* basis utilizing the damages model completed by Plaintiffs' experts, Dr. Netz and Prof. Hall, which was set to be introduced at trial, and which bases the amount of damages on the purchased or leased vehicle make and model, and the month and year of purchase.⁷ Each purchase or lease made by a Class Member who makes a valid claim ("Authorized Claimant") will be assigned a Recognized Claim Amount based on the vehicle's make, model, and month and year of purchase, which equates to the estimated damages assigned to that particular vehicle by Plaintiffs' experts resulting from the alleged unlawful conduct at issue in the Action. Thus, a purchaser of a Dodge Caravan in January 2002 will be assigned a Recognized Claim Amount of \$343 and will be entitled to receive a comparatively larger *pro rata* share of the settlement proceeds than the purchaser of a Toyota Camry in the same month and year, which has a Recognized Claim Amount of \$317, or a purchaser of a Ford Explorer in that month and year who will be assigned a Recognized Claim Amount of \$241. *See* Schachter Prelim. Approval Decl. Ex. A at App. B.

The proposed plan of allocation is fair and reasonable because it treats Class Members exactly how they would have been treated had Plaintiffs prevailed at trial and allocated a judgment according to Plaintiffs' experts' vehicle-by-vehicle damages estimates. Moreover, Plaintiffs' proposed allocation plan is the same type of plan approved by this Court with regard to the GM Canada settlement, and the same type of plan approved by the MDL Court with regard to the Toyota and CADA settlements.

⁷ The Settlement Agreement sets out the salient features of the plan of allocation. *See* Seaver Decl. Ex. A (Settlement Agreement), ¶ 21. In addition, as explained *infra*, the Court-approved Long-Form Notice at Appendix A describes in detail the plan of allocation and informs Class Members exactly how recognized claim amounts will be calculated. *See* Schachter Prelim. Approval Decl. Ex. A.

| 1 | V. CONCLUSION | |
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| 2 | For the foregoing reasons, Plai | ntiffs respectfully submit that the Court should grant the relief |
| 3 | requested herein. | |
| 4 | Dated: August 12, 2022 | Respectfully submitted, |
| 5 | Duce. 114gust 12, 2022 | |
| 6 | | BERMAN TABACCO |
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